

## Registration

# Real Estate Institute of Delaware

Offers Delaware Pre-Licensing Course Developed by the Delaware Real Estate Commission's Education Committee

DATE	DAY/EVE	CLASSROOM	TIMES
<b>LEWES CLASSROOM</b>			
Jan 13-March 10	Evening	Lewes/Rehoboth	6-10:00PM 3 evenings/week for 8 weeks
March 3-March 24	<u>Accelerated Day</u>	Lewes/Rehoboth	9-4:30AM 4 days/week for 3 weeks
Apr 13-June 9	Evening	Lewes/Rehoboth	6-10:00PM 3 evenings/week for 8 weeks
July 10 – Aug 31	Evening	Lewes/Rehoboth	6-10:00PM “
Sept 14-Nov 9	Evening	Lewes/Rehoboth	6-10:00PM “

DATE	DAY/EVE	CLASSROOM	TIMES
<b>CHRISTIANA/NEWARK CLASSROOM</b>			
Jan 3-Jan 20	<u>3 Week Day Class</u>	Christiana	9-4:30PM
Jan 5-Mar 02	Evening	Christiana	6-10PM 3 evenings/week for 8 weeks
Feb 23-April 20	Evening	Concord Pike	6-10PM “
Apr 20-June 15	Evening	Christiana	6-10PM “
June 5-June 22	<u>3 Week Day Class</u>	Concord Pike	9-4:30PM 4 days/week for 3 weeks
July 6-Aug 31	Evening	Christiana	6-10PM 3 evenings/week for 8 weeks
Sept 5-Oct 26	Evening	Concord Pike	6-10PM “
Oct 10 -Nov 17	<u>6 Week Eve.Camp</u>	Christiana	6-10PM Mon. thru Thurs 4 evenings per week

BROKER CLASS (currently licensed a minimum of 4 years) - September 6 to Sept. 27, 2017 Christiana classroom

**Registration Info -Complete section below and email to [rei.de44@gmail.com](mailto:rei.de44@gmail.com) or mail to : P.O. Box 1106, Hockessin, DE 19707**

Student Name: \_\_\_\_\_ Email Address: \_\_\_\_\_

Class Date: \_\_\_\_\_ Student Address: \_\_\_\_\_

Classroom Location: \_\_\_\_\_ # & Street City State zip

Student Cell # \_\_\_\_\_ Credit Card Amt: \$ \_\_\_\_\_ or Check Enclosed \$ \_\_\_\_\_

(\$100 minimum deposit required) total balance due within one week of class start

### **CREDIT CARD INFORMATION**

Visa/Mastercard: \_\_\_\_\_  
AmEx/Discover Account Number \_\_\_\_\_ Cardholder's Name(if not student) \_\_\_\_\_ Exp.Date \_\_\_\_\_

Address Cardholder: \_\_\_\_\_  
Use **billing address of cardholder** City State Zip

E-mail card payment above to: [rei.de44@gmail.com](mailto:rei.de44@gmail.com)

Or Mail this registration with checks Payable to: **Real Estate Institute of Delaware, Mail to: P.O. Box 1106 Hockessin, DE 19707.**

Signature: \_\_\_\_\_

Students may cancel registration up to 7 days prior to start of the session and receive a refund minus a \$25.00 Administration fee.

Actual scheduled dates subject to minimum required student registrations.

Real Estate Institute of Delaware does not discriminate based on race, color, national origin, religion, creed, sex, marital status, familial status, age, sexual orientation, gender identity or disability in its programs, admission policies, employment policies or other school administered programs as declared in Title 6 Subtitle II, Chapter 46: Fair Housing Act.

Real Estate Institute of Delaware, LLC, P.O. Box 1106, Hockessin, DE

19707 [www.rei-de.com](http://www.rei-de.com), 302-945-1446

e-mail: [rei.de44@gmail.com](mailto:rei.de44@gmail.com)

# Real Estate Institute of Delaware

## Delaware Pre-Licensing Course

Owned and operated by Larry W. Tims

**Tuition:** \$550.00 in New Castle County -- \$600 in Sussex County total due 1 week prior to class start date  
An additional \$25 admin fee for later registrations.

**Law only Students (Licensed in other states):** \$350

**Course Purpose:** To provide the prospective licensee with the background necessary to:

1. Understand the basics of real estate sales, law and mathematics
2. To provide a working knowledge of federal and state laws and regulation affecting the real estate profession

**Course Content:** Minimum 99 hours including 4 hour Orientation and Review and Testing  
Law Students minimum 39 hours  
instruction

Topics Covered: Real Estate Sales, Real Estate Mathematics and Delaware Real Estate Law

**Text Books:** (Required by Delaware Real Estate Commission) Included. Available within 2 weeks of class with full tuition

Modern Real Estate Practice (9<sup>th</sup> Edition)

9 Sessions (36 hours)

Delaware Real Estate

Primer

8 Sessions +1 hour (33 hours) Real Estate

Mathematics (8<sup>th</sup> Edition)

6 Sessions (24 hours)

Students who complete the class may keep their books

**Qualifications:** All licensees must be at least 18 years of age and cannot have been convicted of a felony, drug addiction or Fraud

**Orientation:** The 1<sup>st</sup> 4 hour session will be an orientation class including a math “pre-test”. Students scoring 80% or higher have the option to exclude the math classes of the course.

**Attendance:** Attendance logs will be maintained by the instructors. Students may miss no more than (3) four hour sessions and not more than (2) 4 hour sessions in any one of the three subject areas mentioned above. Absence will not relieve student of responsibility for material covered.

**Examinations:** Final exams will be developed by the respective instructor in each of the three subject areas in a format similar to the statewide licensing examination. Quizzes and Mid-term exams may also be given. In order to pass the exam in the subject, students must score a 70% or better. Students scoring less than 70% in a subject have one opportunity to re-take a new final exam in that subject.

**Certificate of Completion:** After successfully completing and passing the 3 subjects, and complying with the attendance requirement, students will be issued a Certificate of Completion. \_\_\_\_\_

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